



SINCE NOVEMBER 2006 · 100% BLACK-OWNED

Tlou Group

A diversified South African investment company —
seven subsidiaries across ICT, financial services,
engineering, skills and petroleum products.



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2006

FOUNDED IN
NOVEMBER

07

COMPANIES
IN THE GROUP

04

INVESTMENT
SECTORS

Born November 2006

November 2006 saw the birth of Tlou Group — the culmination of a vision and hard work. Founded and pioneered by professionals with a diverse portfolio of skill sets, we represent the ideals of a new South Africa.

The vision for Tlou Group has always been one of empowerment and change. We aim to contribute positively to the economy through job creation, job sustainability, and the growth of the individuals working in our subsidiary companies.

"An investment in knowledge pays the best interest."
— Benjamin Franklin

2006

FOUNDED
IN NOVEMBER

100%

BLACK-OWNED
SOUTH AFRICAN



OUR VISION

**Empowerment and
change — measured in
jobs, not slogans.**

An aerial night photograph of a city, with a large, modern building featuring a prominent glass dome in the foreground. The building is illuminated from within, and its reflection is visible on the wet pavement below. The city lights in the background create a bokeh effect, and the overall scene is bathed in a cool blue light.

NELSON R. MANDELA

"Vision Without Action Is Just A Dream."

Investing in South Africa's future — marrying the creation of financial value to the facilitation of social value.

A Diversified Investment Company

Our strategic objective is to be an investment-management company that makes sustainable investments — investments that promote the growth of the economy.

We analyse and audit the needs of the labour market, identify the gaps, and then invest in people development while applying the highest standards and delivering quality service.

Our investment portfolio spans four sectors: ICT, Financial Services, Construction & Engineering including property management, and Retail & Strategic Investments.

Mission

Sustainable investment

Investments that promote the growth of the South African economy.

Method

Audit the gap, then invest

We analyse labour market needs, identify the gaps, and invest in people development.



The Anchor And Compass Of Tlou Group

01

Sound Corporate Governance

Acting in the long-term interest of stakeholders with clear structures and accountability.

02

Integrity

Doing the right thing — even when no one is watching.

03

Honesty

Transparent dealings with partners, employees, and the businesses we invest in.

04

Accountability

To all stakeholders — investors, employees, partners, and the communities we operate in.

05

Pushing Beyond Limits

A relentless drive to exceed expectations and surpass industry standards.

06

Contributing to the Economy

Making investments that grow the South African economy and create jobs.

STAN SLAP

"The purpose of leadership is to change the world around you in the name of your values, so you can live those values more fully."

Seven Companies. One Group.

Each subsidiary operates independently while drawing on the collective expertise and resources of the group.

01	Tlou Technologies	ICT, cloud, BI and enterprise security
02	Touch Data Analytics	Business intelligence and data quality
03	Tlou Marketing	Brand, digital marketing and web
04	Tlou Engineering	Asset management and condition monitoring
05	Tlou Foundation College	Accredited ICT and 4IR skills development
06	Tlou Financial Services	Accounting, tax and consulting for SMMEs
07	TBPN Resources	Licensed petroleum products wholesaler

Technology & Data

01

Tlou Technologies

The technology engine of the group — ICT consulting, cloud, software development, business intelligence and enterprise security.

- SAP and data management
- Communication and software
- Enterprise security
- Business blueprinting and process reengineering

02

Touch Data Analytics

Operating since 2006 with more than 30 years' collective ICT experience, on both local and international projects.

- Business intelligence and data quality
- Predictive analytics and IoT
- Modernisation and migration
- Five delivery models off legacy platforms



Marketing & Engineering

03

Tlou Marketing

A 100% black-owned team of strategic thinkers, creative designers and digital specialists, delivering from concept to completion.

- Marketing strategy and communications
- Brand and corporate identity
- Digital, web and mobile marketing
- Campaign management and hosting

04

Tlou Engineering

Technology-led engineering for rotating and electrical plant, plus property management within the group.

- Asset management and predictive maintenance
- Non-destructive testing
- Online condition monitoring
- Generators, motors and switchgear

Construction & engineering includes property management.

SECTOR
THREE

Skills, Finance & Fuels

05

Tlou Foundation College

A non-profit skills development college delivering accredited ICT and 4IR training across all nine provinces.

- CompTIA, Cisco, AWS re/Start
- SAP, VMware, Fortinet NSE
- CertNexus, OpenEDG, MICT SETA

06

Tlou Financial Services

Accounting, tax and consulting for small, medium and micro enterprises.

- Bookkeeping and SARS compliance
- Department of Labour returns
- Cost and financial accounting
- Business advisory

07

TBPN Resources

A licensed petroleum products wholesaler holding DMRE wholesale licence W/2021/0549.

- Diesel, petrol and paraffin
- Liquefied petroleum gas
- Jet fuel and aviation gasoline
- Biofuels



PEOPLE DEVELOPMENT

We analyse and audit the needs of the labour market, identify the gaps, and then invest in people development — applying the highest standards and delivering quality service.

How We Invest

01 Analyse the labour market

We audit where the need actually sits before committing capital.

02 Identify the gap

A gap the market is not serving, in a sector where the group can bring operating expertise rather than capital alone.

03 Invest in people development

The growth of the individuals working in our subsidiary companies is part of the return, not a by-product of it.

04 Operate independently, resource collectively

Each company runs its own business while drawing on the shared expertise and resources of the group.

THE PRINCIPLE

Capital is the easy part.

We invest where the group can bring operating expertise, not just funding.

FINANCIAL AND SOCIAL

We marry the creation of financial value to the facilitation of social value — job creation, job sustainability and skills.

04

STEPS IN THE
INVESTMENT
APPROACH

Four Sectors

Our investment portfolio spans four sectors of the South African economy.

01

ICT

Technologies, Touch Data and the skills pipeline that feeds them.

02

Financial Services

Accounting, tax and advisory built around growing SMMEs.

03

Construction & Engineering

Asset management, condition monitoring and property management.

04

Retail & Strategic

Including licensed petroleum products through TBPB Resources.

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**Seven companies.
One accountable group.**

ICT · FINANCE
ENGINEERING
SKILLS · FUELS



Tlou Group

100% BLACK-OWNED · FOUNDED NOVEMBER 2006

ICT · FINANCIAL SERVICES · CONSTRUCTION & ENGINEERING · RETAIL & STRATEGIC